

Post Show Report 2023

Pharma's dedicated packaging & drug delivery event



4,539
Online
Attendance



4,850
Live
Attendance



7,513
Visits



355
Exhibiting
Companies



78
Countries
represented



42
Content
Sessions

Innovation

- Innovation Gallery
- Innovation Tours
- Pharmapack Awards
- Pharmapack Start-Up Hub

Networking

- Online AI Networking Tool
- Networking Areas

Education

- On-site Learning Labs
- On-site Conference
- On-site Workshops
- Online Content Sessions On-Demand



2023 Exhibitor Statistics



79%

of exhibitors **plan to exhibit** at Pharmapack again in the future



79%

of exhibitors are **satisfied with their experience**



18

NPS score

Exhibitors include:

- Aptar Pharma
- Berry Global
- Bormioli Pharma
- Datwyler Pharma Packaging Belgium NV
- Gerresheimer AG
- Körber AG
- BD / SAS Becton Dickinson
- West Pharmaceutical Services
- SCHOTT Pharmaceutical Systems
- Stevanato Group SPA

"Pharmapack is one of the most focused, purposeful trade events for the healthcare packaging industry. A high concentration of suppliers, converters and medical solution providers combined with a compact venue make this a highly rewarding two days of discussions and relevant presentations."

Nic Hunt

Global Head of Sustainability
Nelipak Healthcare Packaging

Top 10 exhibiting countries



1. France



6. Italy



2. Germany



7. Belgium



3. Switzerland



8. The Netherlands



4. USA



9. Spain



5. UK



10. India



Looking to exhibit at Pharmapack in 2024?

Please contact salesoperations@informa.com **or visit** www.pharmapackeurope.com

2023 Visitor Statistics



84%

of visitors are **satisfied**
with their experience
at Pharmapack



74%

of visitors **would**
attend Pharmapack again
in the future



27

NPS score

Top 5 visitor job titles

1	Manager without staff	42%
2	C-Suite Executives	22%
3	Manager with staff	16%
4	Non-Management	12%
5	Head of Department	10%

Top 5 objectives for attending

1	Find new partners for future collaboration	32%
2	Find new suppliers	24%
3	Collect market information	12%
4	Network with industry peers	11%
5	Meet existing contacts	6%

65%

of all attendees have purchasing power



Top 10 visiting countries

 1. France	 6. Italy
 2. Germany	 7. The Netherlands
 3. UK	 8. Spain
 4. Switzerland	 9. US
 5. Belgium	 10. Denmark

Visitors include:

- Amcor
- APG Europe
- AstraZeneca
- BASF
- Bayer
- Boehringer Ingelheim
- GlaxoSmithKline
- Johnson & Johnson
- Merck
- MSD
- Novartis
- Novo Nordisk
- Pfizer
- Roche
- Sanofi
- Teva

Content Programme



3,020

Session Attendees
Online & In-Person



66

Expert Speakers



42

Sessions



Key Speakers



Tiffany McIntire
Principal Human
Factors Engineer
**Roche
Pharmaceuticals**



**Christophe
Jauquet**
Health Business
Expert



**Jose Francisco
Vallejo Carrera**
Global Head of
Environment &
Environmental
Sustainability
Sanofi



Aurelio Arias
Director,
Thought
Leadership
IQVIA



Tom Oakley
Director of Drug
Delivery Device
Development
Springboard



**Hanns-Christian
Mahler**
Chief Enablement
Officer (CEO)
ten23 health



Nicolas Brandes
Director, Product
Management, Vial
Containment & PFS
Solutions
**West Pharmaceutical
Services**



Julien Storz
Director, Business
Development
Aptar Pharma



Alice Maden
Clinical & Human
Factors Manager –
Medical Affairs
**BD Medical –
Pharmaceutical
Systems**



Adam Stops
Head of Product
Management,
Drug Delivery
Systems
Stevanato Group

Check out our full speaker line-up on www.pharmapackeurope.com

PHARMAPACK



Awards 2023

The Pharmapack Awards celebrate the latest innovations from packaging companies within the drugs, medical devices, health products and animal health sectors.

These prestigious awards take place annually alongside the Pharmapack Europe exhibition and conference. They recognise pioneering packaging innovations that have significantly contributed to improving efficacy, user safety or reduced the environmental impact.

2023 winners

Exhibitor Innovation Awards

DRUG DELIVERY INNOVATION

Owen Mumford
Pharmaceutical Services
*UniSafe® reusable connected
auto-injector*



DRUG DELIVERY INNOVATION

PACKSYS GmbH
Ampoule Dispenser

PACKSYS

SUSTAINABILITY INITIATIVE

Körber Pharma Packaging
Materials AG
Sustainable Covid Rapid Tester



Health Product Awards

Supported by



ECO-DESIGN

Rotor Print
*100% PET blister
by Rotor Print*



PATIENT-CENTRIC DESIGN

ATB-WEST Ltd
Latentogram



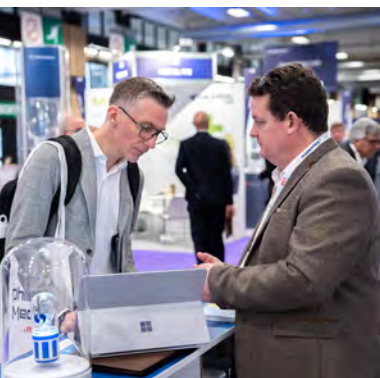
ATB-WEST



www.pharmapackeurope.com

Interested in participating in 2024?

Visit our website www.pharmapackeurope.com



Start-Up Hub

The Start-Up Hub is a dedicated zone to companies developing and expanding new technologies in the fields of pharmaceutical packaging, labelling, drug delivery device design and engineering.

Our 2023 Start-Up Companies



Gareth Pearce

Founder, Pacifi Ltd:

"Especially for pharmaceutical packaging 'Start-Up' companies, the annual pilgrimage to Pharmapack, Paris should be a business priority. Launching DuoVIAL® within the Start-Up and Innovation Hubs, provided exceptional visibility and return on investment. The networking adds value, whether in conversation with clients, collaborators or competitors, these informed and credible professionals will inherently shape your business vision and strategy. In time the Pharmapack 'family' relationships and individual service will draw you deeper into this exciting ecosystem, until you're ready to Step-Up!"

Josée Leach

Head of Marketing, Veratrak:

"Pharmapack is an invaluable event that provided great insight into the rapidly-evolving pharma sector. I was able to learn from leading experts in the field while networking with peers, vendors and suppliers. The event provided both current trends and cutting-edge technology developments across all aspects of pharmaceutical packaging and the latest industry trends in general."

"We made many very promising new contacts there. It's definitely one of the best places to gain visibility within the pharma industry. Exhibiting at Pharmapack Europe is also a label of credibility for an early-stage innovative company like us."

Thierry Jomini
CEO & Founder
Abbatia Labs

Take your own start-up innovation tour on CPHI Online **here >>**

Thanks to our partners

Premium Partners



Health Product Award Partners



Supporting Partner



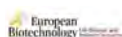
Sustainability Partner



Event Partner



Media Partners



Pharmapack will return to Paris on the 24-25 January 2024, Paris Expo, France



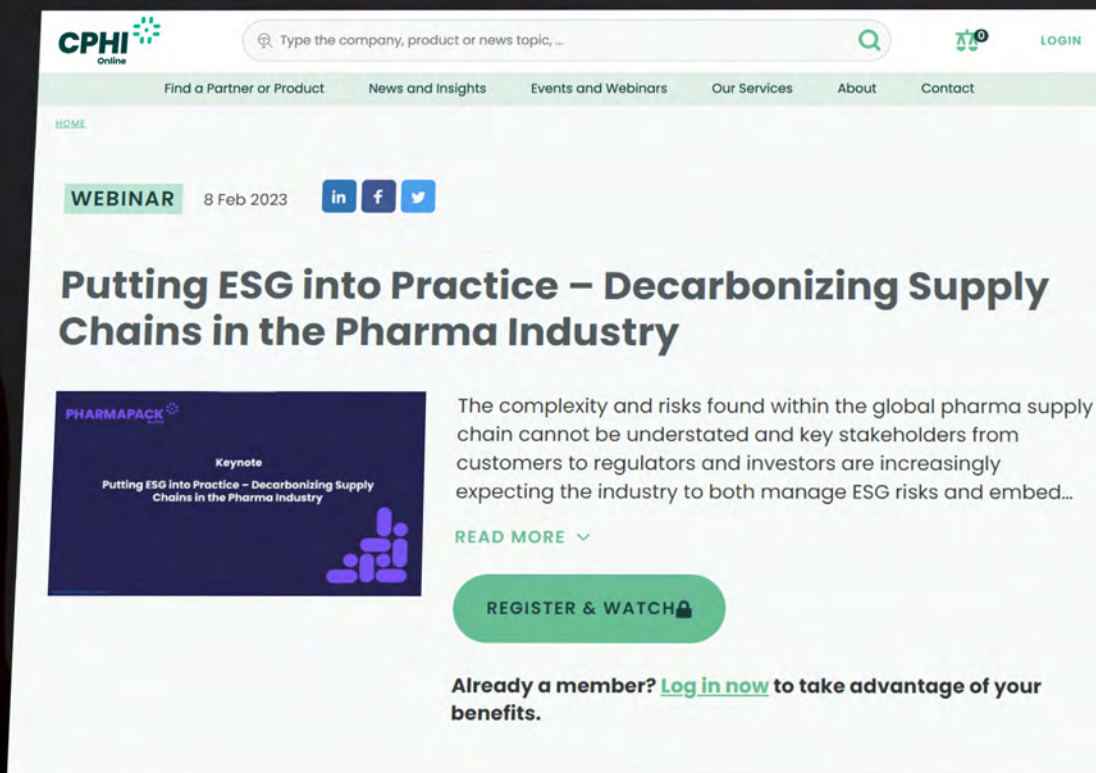
On-Demand Content

Continue your Pharmapack experience with CPHI Online's Content Hub.

The entire content programme is available to watch on-demand at your convenience.

To access on-demand content follow these steps:

- 1 Locate the **content piece you are interested in** on the [Content Hub](#)
- 2 Click on the **'Register & Watch'** button
- 3 **If you are registered for Pharmapack:**
Simply click on **'log in now'** and follow the steps to watch the content
Not registered?
Click on the **'Register & Watch'** button to create a free CPHI Online profile to access the content



Go beyond the CPHI events



Position your company
at the heart of the
pharmaceutical industry
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How can CPHI Online help your company?

CPHI Online is the largest and most trusted marketplace and content hub available to pharma professionals. If your company wants to do business with the global pharma industry, this is the place to be.

Visit www.cphi-online.com/memberships

24-25 January 2024 | Paris Expo, Porte de Versailles – Hall 7.2, Paris, France

New for 2024

Two brand new zones added to the Pharmapack show floor

We are introducing two new zones next year:
CDMO/CMO zone and the French & Swiss Pavilion

Learn More About
Pharmapack's Two New Zones
here >>



At the heart of Pharma

